## Operating Results

INCOME	FY 2024*	FY 2023
Gifts, contributions & grants	\$ 4,528,905	\$ 4,025,100
Admissions	3,764,559	3,330,095
Property revenue	2,348,027	2,511,182
Memberships	1,106,155	933,270
Other income	914,650	891,051
Support from endowment	791,611	801,689
Operating investment income	712,663	204,726
TOTAL OPERATING REVENUE & SUPPORT	\$ 14,166,570	\$ 12,697,113
EXPENSES		
Program services:		
Visitor services	\$ 2,419,718	\$ 2,320,920
Museum programs	2,381,245	2,275,540
Exhibits	735,343	643,485
Member services	237,073	241,083
TOTAL PROGRAM SERVICES	\$ 5,773,379	\$ 5,481,028
Support services:		
Building operating costs	\$ 2,073,700	\$ 2,130,790
General & administrative	1,050,438	1,101,804
Fundraising	1,186,995	1,034,803
Marketing	705,526	632,918
TOTAL SUPPORT SERVICES	\$ 5,016,659	\$ 4,900,315
TOTAL EXPENSES	\$ 10,790,038	\$ 10,381,343
NET SURPLUS BEFORE		
DEPRECIATION & INTEREST	\$ 3,376,532	\$ 2,315,770
Depreciation	\$ 2,192,667	\$ 2,019,484
Interest	532,421	455,514
TOTAL DEPRECIATION & INTEREST	\$ 2,725,088	\$ 2,474,998
NET SURPLUS/(DEFICIT)	\$651,444	(\$159,228)
INVESTMENTS AT MARKET VALUE	FY 2024*	FY 2023
Beginning balance	\$ 16,894,371	\$ 15,847,041
Contributions/other changes, net	1,124,498	59,652
Spending policy transfer	(791,611)	(801,689)
Net unrealized/realized gains (losses)	2,666,366	1,789,367
TOTAL INVESTMENTS	\$ 19,893,624	\$ 16,894,371

